

Operating Your Business

As an Herbalife Independent Distributor, you are a self-employed independent contractor. You decide your own schedule, how much time to devote to the Herbalife business, your expenses, and methods of operation.

Comply with All Rules

It is important to comply with all laws and Rules in each country where you conduct Herbalife business.

Third Party Vendors

When using the services of a vendor, you must confirm that their services comply with the Rules and applicable laws.

Protecting the Brand

Do not participate in any activity that could be damaging to the brand or reputation of Herbalife, its products, Distributors, Intellectual Property or goodwill.



Materials produced by Herbalife for use in one country may not be appropriate for use in another country.

Use only the materials produced for the country you are conducting your business in. When sharing the materials with Distributors abroad use the materials produced for their country.

Improper registration practices and other attempts to manipulate the Sales & Marketing Plan are violations of Herbalife's Rules:

- ⊗ **Do Not** place orders in another Distributor's name.
- ⊗ **Do Not** purchase products primarily as an attempt to benefit under the Herbalife's Sales & Marketing Plan.
- ⊗ **Do Not** purchase or encourage others to purchase outside the U.S. to benefit under the Sales & Marketing Plan.
- ⊗ **Do Not** discourage a downline from making retail sales as a strategy for the upline to benefit under the Sales & Marketing Plan.
- ⊗ **Do Not** submit a Distributor Agreement with false or misleading information.
- ⊗ **Do Not** promise to provide downline Distributors if a prospect agrees to become a Distributor.
- ⊗ **Do Not** teach or encourage violation of the Herbalife Rules or manipulation of the Sales & Marketing Plan.

Communications with the Press

- Distributors are allowed interviews as long as they do not represent Herbalife Corporate.

Personal Beliefs

- Herbalife meetings or other related activities may not be used as a forum to express personal beliefs unrelated to Herbalife.

Business Limitations

- During the course of a Distributorship, you, your spouse or life partner may not solicit or promote the products or the business opportunity of another multilevel marketing (MLM) or direct-selling company.
- TAB Team Members must not represent any other MLM or direct sales Company.

**Build your business the right way
on a strong foundation.**

You Make the Difference



For more information visit [MyHerbalife.com](http://hrbl.me/WYNTK-USEN)
<http://hrbl.me/WYNTK-USEN>

Herbalife