


# Key Information About Being an Herbalife Independent Distributor

**How to join?** You join by purchasing an initial Distributorship kit, the International Business Pack/Digital Starter Kit. (\$54.95). There is no other required purchase.

As a Distributor, you can:

- Buy Herbalife® products at a discount for your own or household use
- Sell Herbalife® products to customers to make a Retail Profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife® products and earn commissions and bonuses from Herbalife based on their activity
- You **cannot** earn any money by only recruiting or only sponsoring someone

	Suggested Retail price	\$59.95
	Distributor price (with initial discount before shipping and taxes)	- \$46.29
	<b>Potential profit</b>	<b>\$13.66</b>

The majority of Distributors in 2024 joined only to receive a discount on Herbalife® products and do not sell products or recruit others.

**How much can a Distributor earn in a typical month?** In 2024, about 113,000 U.S. Distributors ordered products for resale from Herbalife and about 102,000 of them earned money from their sales and the sales of those they sponsored. In a typical month, about 50,600 earned money, including those making supplemental income. Here is what they earned in a typical month before expenses:

First-Year Distributors (about 6,000) (about half earned in five months or more in 2024)	All Other Distributors (about 44,600) (about half earned in six months or more in 2024)
<b>50%</b> (about 3,000) earned more than <b>\$154</b> in a month	<b>50%</b> (about 22,300) earned more than <b>\$268</b> in a month
<b>Top 10%</b> (about 600) earned more than <b>\$1,144</b> in a month	<b>Top 10%</b> (about 4,400) earned more than <b>\$4,982</b> in a month
<b>Top 1%</b> (about 60) earned more than <b>\$5,389</b> in a month	<b>Top 1%</b> (about 445) earned more than <b>\$19,679</b> in a month <i>In 2024, the tenure of the Top 1% typically ranged from five to 11 years.</i>

There are no guarantees for success. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

**What if it doesn't work?**

- You can cancel your Distributorship at any time. If you are in your first year, you can cancel and receive a full refund of your International Business Pack/Digital Starter Kit.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 855-757-4747 for more information

<https://hrbl.me/Herbalife-STE-USEN>