



Welcome Back Promotion



It's the perfect opportunity to invite Inactive Distributors and Preferred Members back to Herbalife Nutrition!

Reach out to former Herbalife Nutrition Independent Distributors and let them know that for a limited time only, they can reactivate their Distributorship with a **waiver of past due Annual Distributor Services Fees** and **the opportunity to return as a Distributor with a 35% discount**. During the same period, **Preferred Members can reactivate their Membership with a waiver of past due Annual Fees and the opportunity to return as a Preferred Member at the Silver level (for discounts of over 30% from MSRP on most Herbalife Nutrition® products*)**.

The **Welcome Back Promotion is only available for a limited time!** To take advantage of this promotion, participants must reactivate their Distributorship or Membership via MyHerbalife.com **by June 30, 2022**. They will need their username and password to log in. Should they not have one, they can create an online account with their Herbalife Nutrition ID and PIN. During the reactivation process, the Distributor/Preferred Member will have the opportunity to convert to Distributor or Preferred Member. See below for each one's benefits.

As a Preferred Member,[†] they'll get to enjoy these great benefits:

- Start as a Preferred Member with Silver level status and a discount of over 30% on most Herbalife Nutrition® products[‡] from the suggested retail price, with the opportunity to achieve higher discount levels based on their purchases
- Access to our premier rewards program, HN Rewards! Whenever they shop the products they love, they'll earn Rewards Points to redeem toward exciting prizes. See terms on MyHerbalife.com.
- Product purchases will be subject to sales tax on their actual purchase price after discount instead of the product's Suggested Retail Price
- Exclusive access to special promotions available only to Preferred Members
- No required trainings or meetings
- Low Annual Fee
- And much more!

As a Distributor, they'll get to enjoy these great benefits*:

- Reactivate as a Senior Consultant with a 35% discount with the opportunity to achieve higher discount levels
- Sell Herbalife Nutrition® products to make a Retail Profit
- Recruit others who want to consume or sell Herbalife Nutrition® products
- Opportunity for some of our more successful Distributors to qualify for Herbalife Nutrition events, promotions and vacations available only to Distributors

*Discount applies to most Herbalife Nutrition fitness and personal care products and must be for Personal Consumption. Excludes apparel, brochures, cases, tablet dispensers and boxes, containers, starter kits, cups, bottles, mugs, tablet crushers, and mixers.





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†Rules and restrictions:

- Preferred Members solely want to purchase Herbalife Nutrition® products for their own Personal Consumption. They cannot sell the products, sponsor anyone into the business or receive multilevel marketing compensation, but they receive the amazing benefits outlined above.
- Inactive Preferred Members who were not previously Distributors will need to purchase a conversion kit (\$59.95 + tax, shipping & handling) if they choose to convert to a Distributor[§]
- Inactive Distributors (Senior Consultant and below) who are not converting to Preferred Member will have their past due Annual Distributor Services Fees waived and their Distributorship level will be at Senior Consultant (35% discount)
- Inactive Distributors at the Qualified Producer level who are not converting to Preferred Member will have their past due Annual Distributor Services Fees waived and their Distributorship level will be at Qualified Producer (42% discount)
- Inactive Distributors who are converting to Preferred Member will have their past due Annual Distributor Services Fees waived and their new Membership status be as a Silver level Preferred Member (over 30% discount) and Gold level Preferred Member (over 40% discount) for those who were previously at Qualified Producer
- Inactive Preferred Members (Bronze, Silver) who are not converting to Distributor will have their past due Annual Fees waived and their new Membership status will be as a Silver level Preferred Member (over 30% discount)
- Inactive Preferred Members at the Gold level who are not converting to Distributor will have their past due Annual Fees waived and their new Membership status will be as a Gold level Preferred Member (over 40% discount)
- Inactive Bronze, Silver and Gold level Preferred Members who are converting to Distributor will need to purchase a conversion kit if they were not previously a Distributor. As a newly converted Distributor they will have their past due Annual Fees waived, but their Distributorship level will be at 25% discount.
- Inactive Silver level Preferred Members who were previously a Distributor will not need to purchase a conversion kit when converting back to Distributor. They will have their past due Annual Fees waived and their Distributorship level will be at Senior Consultant (35% discount).
- Inactive Gold level Preferred Members who were previously a Distributor will not need to purchase a conversion kit when converting to Distributor. They will have their past due Annual Fees waived but their Distributorship level will be at Qualified Producer (42% discount).

[†]By reactivating their Distributorship, Distributors agree to abide by the terms of their most recent Application and Agreement with Herbalife Nutrition and to comply with current Herbalife Nutrition Rules and regulations. If they convert to Preferred Member, they will be required to pay the Annual Fee when they next renew their Membership. Also, Distributors will be reactivated under their original Sponsor at the time of becoming inactive and without their previous downtime.

[§]Only your past due Annual Fees will be waived and no additional discount will be offered.