

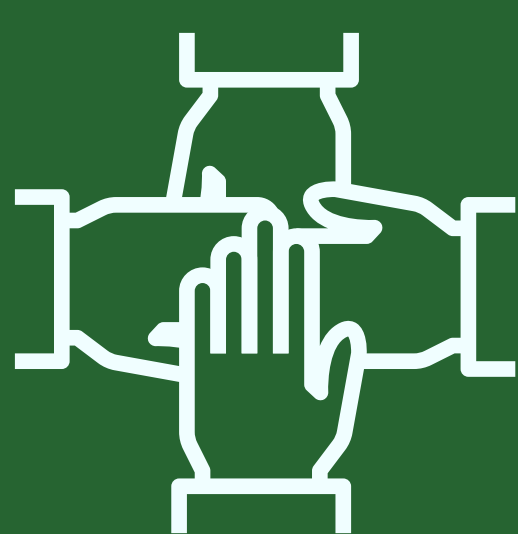


## Start early!

~90% start requalification  
before April

## Stay on Track!

~60% of sponsors track their  
SP downline requal  
progress once a month

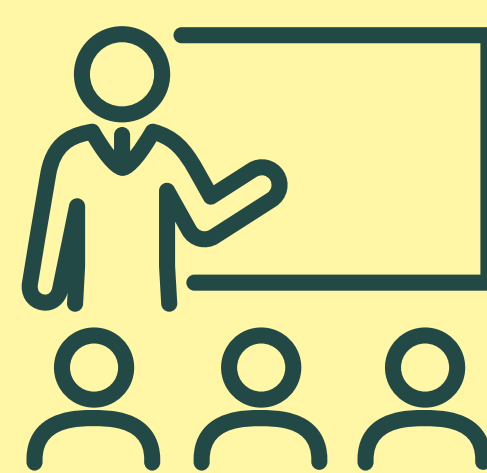


## Follow Up!

~80% of sponsors follow up with their  
active DL DS or CS/PM  
at least once a week

## Build new leads!

~80% have 1-5 new leads per week

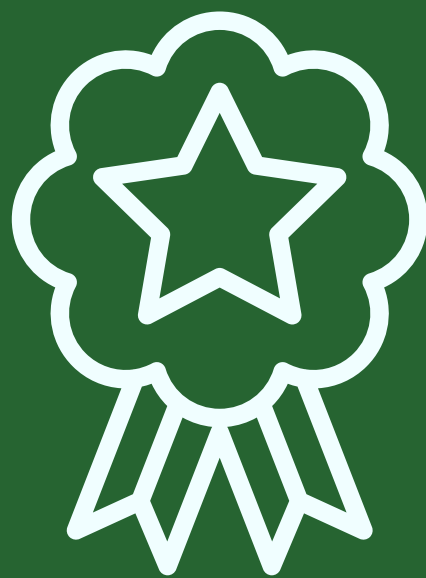


## Use product launches!

~90% think new product launches  
help them requalify

## Join events!

~90% think participating and/or  
qualifying for a corporate event  
or STS help them requalify



## Get on promotions!

~90% think Herbalife promotions  
help them requalify

## Open a Nutrition Club!

~90% think joining or having  
an active NC help them requalify



## Automate your lead nurturing process!

~50% use automated marketing  
campaign tools to help nurture lead

## Use Herbalife Requalification Tools!

~95% use Herbalife Requalification tools

