



Herbalife of Canada LTD

202- 4 Place Du Commerce

Brossard, QC J4W 3B3

Tel: 866-622-1222

**EARNINGS CERTIFICATION FORM
ROYALTY OVERRIDE / PRODUCTION BONUS AND
10 RETAIL CUSTOMERS / 70% RULE DOCUMENTATION**

This form must be completed and submitted to Herbalife monthly to comply with the 10 Retail Customers and 70% Rules. Listed below are several methods the Form can be submitted to Herbalife. No matter which method is chosen, **the form must be received by Herbalife no later than the fifth of each month** for the prior month's activity. (**Note:** Mail must be postmarked no later than the last day of the month).

METHODS TO SUBMIT THE FORM:

1. **Download the form:** [Log on to] ca.MyHerbalife.com [Click on] [My Office](#) [Click on] [Documents and Policies](#)
2. **Submit the form automatically:** [Log on to] ca.MyHerbalife.com [Click on] [Ten Customer Form](#) [Click on] [Submit 10 Customers Form](#)
3. **By Mail:**
Herbalife of Canada LTD
202- 4 Place Du Commerce
Brossard, QC J4W 3B3
4. **By Fax:** 514-336-4846

In addition to all the existing Royalty Override requirements, you must also comply in a timely manner with the 10 RETAIL CUSTOMERS and 70% RULES in order to receive your Royalty Override / Production Bonus payments.

The 10 RETAIL CUSTOMERS RULE means that you must make not less than one sale at retail to each of 10 customers during a given month.

Other activities that can count towards this requirement are:

A sale directly by the Company to a first level Preferred Customer (except if Preferred Customer is part of your household)

A sale directly made by the Company to a first downline with up to 200 personally purchased Volume Points (and no downline) which may be counted by the first Upline Supervisor as a sale to one (1) retail customer; and

** A Nutrition Club attendee who consumed products during ten (10) visits to a Nutrition Club within one Volume month, which may be counted by the Nutrition Club operator as a sale to one (1) retail customer.*

The 70% RULE means that at least 70% of the total value of products you acquire each month must be sold or consumed, each month. Sales may be to retail customers, or wholesale to downlines. For the purpose of this rule, consumption means product consumed at Nutrition Clubs.

I certify that during the month of _____, in the year of _____ I have fulfilled the requirements outlined in the box above. And will, upon request (for verification purposes) furnish to Herbalife the following information concerning such customers: names, addresses, phone numbers, email addresses and copies of retail receipts (and/or in the case of Nutrition Club activities, a log of attendee visits inclusive of attendee names, dates of visits, contact information). I agree to maintain all such records for a period of two (2) years.

I certify that I have provided my Customers with the Privacy Notice located on the Retail Order Form, or similar notice which, at a minimum informs the customers that I may share their data with Herbalife, and I have collected their corresponding written consents.

My total personal retail sales for the month total: \$ _____

Herbalife ID Number: _____

Please print name: _____

Signed: _____ Date: _____