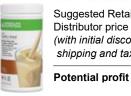
## Key Information About Being an Herbalife Independent Distributor

## How to join?

You join by buying an initial Distributorship kit, the Herbalife Distributor Pack. There is no other required purchase.

As a Distributor, you can:

- Buy Herbalife®-MD products at a discount for your own or household use
- Sell Herbalife®-MD products to customers to make a Retail Profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife®-MD products and earn commissions and bonuses from Herbalife based on their activity
- You cannot earn any money by only recruiting or only sponsoring someone



Suggested Retail price - \$50.78 (with initial discount before shipping and taxes)

\$15.87

\$66.65

## How much can a Distributor earn in a typical month?

Most Distributors in 2022 only benefited from the discount on Herbalife®-MD products, either for their own use or to sell for a Retail Profit. In 2022, as a result, the typical Distributor did not receive earnings from Herbalife.

Canada Numbers: In 2022, there were 23,453 Distributors in Canada who had been Distributors for at least one full year. In a typical month, 1,852 Distributors received commissions or bonuses from Herbalife and Distributors typically earned in 9 out of 12 months. Below is what those Distributors made in a typical month before expenses, including what they were paid by Herbalife.

Global Numbers: In 2022, there were 1,986,217 Members who had been Members for at least one full year. In a typical month, 388,518 Members received commissions or bonuses from Herbalife and Members typically earned in 9 out of 12 months. Below is what those Members made in a typical month before expenses, including what they were paid by Herbalife and an estimate of Retail Profit modeled on actual sales data from the United States:

Canada	Global
50% earned more than	50% earned more than
CA\$80 in a month	CA\$189 in a month
Top 10% earned more than CA\$1,036 in a	Top 10% earned more than CA\$1,756
month	in a month
Top 1%* earned more than CA\$17,249 in a	Top 1%* earned more than CA\$13,487
month	in a month

There are no guarantees. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill, and dedication.

\*In 2022, the tenure of the top 1% typically ranged from 3 to 8 years.

## What if it doesn't work?

- You can cancel your Distributorship at any time. If you are in your first year, you can cancel and receive a full refund of your Herbalife Distributor Pack.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 855-757-4747 for more information.

https://hrbl.me/Herbalife STE-CAEN

**CANADA STATEMENT OF TYPICAL EARNINGS 2022** 

