

Herbalife Zambia Ltd.

Ground Floor, Building 32, Woodlands Office Park, Woodlands Drive, Woodmead, Gauteng, 2191, South Africa

## **GOLD STANDARD GUARANTEES**

Herbalife takes pride in the policies we have in place to protect all of our Members. Please review the Gold Standard Guarantees and check each box to acknowledge that you have read and understood each item.

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| 1. There are no minimum purchases required and start-up costs are low.  The only required purchase to become an Herbalife Member or engage in the Herbalife business is the Herbalife Member Pack. No product purchases are required. If I choose to purchase products, I understand my purchases should not exceed my own needs or amounts I am confident I can resell in a reasonable amount of time.   |
| ☐ I have read and understood this message.  |
| 2. There is a fully refundable, 90-day money back guarantee for the cost of the Herbalife Member Pack, if Membership is cancelled for any reason.  If I chose to cancel my Membership within 90 days I have the right to a full refund of the purchase price of the Herbalife Member Pack.  |
| $\square$ I have read and understood this message.  |
| 3. There is a 100% refund guarantee on product, plus shipping cost for the return of all product purchased in the prior 12 months if Membership is cancelled for any reason.  If my Membership is cancelled for any reason, I may return to the company unused and resalable products or sales materials that I purchased within the last 12 months for a full refund of the purchase price (including the cost of returning the products). Simply follow the directions in the "Sample Forms" section of Book 3 of the Member Pack or online at <a href="www.myherbalife.com/en-ZM">www.myherbalife.com/en-ZM</a> .  |
| ☐ I have read and understood this message.  |
| 4. There is no requirement to purchase any sales and business tools to start up or succeed in your Herbalife Membership. I am not required to purchase any business tools, and can use the promotional literature and sales tools that Herbalife makes available for free or at minimal cost. Prior to opening a Nutrition Club, including any Club with fitness activities; I must be a Member for at least 90 days and complete the Company's Mandatory Nutrition Club Operator's Registration process and any training required at that time.  |
| $\square$ I have read and understood this message.  |
| 5. We clearly define the benefit of each product and appropriate method of use directly on the product label – we want to make absolutely sure that the right products are taken the right way to achieve realistic results. We provide realistic expectations of the business opportunity and the effort required to succeed at all levels.  We clearly define the benefit of each product and appropriate method of use directly on the product label – we want to make absolutely sure that the right products are taken the right way and that Members have the correct information to talk about the products to their customers. Any claims I make about Herbalife's products or about the Herbalife business opportunity must be lawful, true, not misleading, substantiated in writing in advance and consistent with claims made in the current materials published by Herbalife I may not make any written, therapeutic or curative claims about Herbalife products (whether or not they are about my own personal experience), except those stated in materials published by Herbalife, or use the name of any government ministry or authority or any other regulatory agency when representing Herbalife products.  □ I have read and understood this message. |
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| 6. We provide clear, accurate, and timely disclosures to prospective Members regarding potential income. People join Herbalife for many reasons. Many simply want to purchase Herbalife® products at wholesale prices. Others want to build a business of their own. If my goal is to build an Herbalife business, I understand that it takes hard work and dedication to make it successful. I understand that the Herbalife Statement of Typical Member Earnings that follows is available on <a href="https://www.myherbalife.com/en-ZM">https://www.myherbalife.com/en-ZM</a> , and is the only authorized information about the financial results that Herbalife Members have achieved. I confirm I am not relying on any other information.   |
| $\square$ I have read and understood this message.  |
| To see all of your rights and obligations as an Herbalife Member, please review Herbalife Rules of the Road in your Member Pack or visit <a href="https://www.myherbalife.com/en-ZM">https://www.myherbalife.com/en-ZM</a> .  |
| I hereby acknowledge that I understand the Herbalife Gold Standard Guarantees.  |
| Applicant's ID number:  |
| Applicant's Print Name:   |
| Applicant's Signature:  |
| Date: / / / Day Month Year  |