

Member Services UK, Ireland & Iceland Herbalife

The Atrium, 1 Harefield Road, Uxbridge, Middlesex, UB8 1HB, The United Kingdom Direct | 03450560606-UK | 014897171-Ireland | 800 9896-Iceland

EARNINGS CERTIFICATION FORM ROYALTY OVERRIDE/PRODUCTION BONUS and 10 RETAIL CUSTOMERS 70% RULE DOCUMENTATION

This form must be completed and submitted to Herbalife monthly to comply with the 10 Retail Customers and 70% Rules. Listed below are several methods the Form can be submitted to Herbalife. No matter which method is chosen, <u>the form must</u> <u>be received by Herbalife no later than the fifth of each month</u> for the prior month's activity. (Note: Mail must be postmarked no later than the last day of the month).

METHODS TO SUBMIT THE FORM:

1. Download the form:	[Log on to] MyHerbalife.com [Click on] MyOffice [click on] Documents and Policies
2. Submit the form electronically:	[Log on to] MyHerbalife.com [Click on] MyAccounts & Reports [Click on] Submit 10 Customers Form
3. By Mail:	Member Services UK, Ireland & Iceland Herbalife The Atrium, 1 Harefield Road, Uxbridge, Middlesex, UB8 1HB, United Kingdom

In addition to all the existing Royalty Override requirements, you must also comply in a timely manner with the 10 RETAIL CUSTOMERS and 70% RULES in order to receive your Royalty Override/Production Bonus payments.

The 10 RETAIL CUSTOMERS RULE means that you must make not less than one sale at retail to each of 10 customers during a given month.

Other activities that can count towards this requirement are:

A sale directly by the company to a first level Preferred Customer (except if Preferred Customer is part of your household)

A sale directly by the company to a first downline with up to 200 Personally Purchased Volume Points (and no downline) may be counted by the first upline Supervisor as a sale to one (1) retail customer; and

* A Nutrition Club Attendee who consumed products during ten (10) visits to a Nutrition Club within one Volume Month may be counted by the Nutrition Club operator as a sale to one (1) retail customer

The 70% RULE means that at least 70% of the total value of products you purchase each month must be sold or consumed, each month. Sales may be to retail customers, or wholesale to downline Distributors or Preferred Customers; consumption may include Nutrition Club activities.

EACH OF THESE REQUIREMENTS MUST BE MET OR ROYALTY OVERRIDE/PRODUCTION BONUS EARNINGS WILL NOT BE PAID

I certify that during the month of ______, in the year of _____ I have fulfilled the requirements outlined in the box above.

Upon request (for verification purposes), I will furnish to Herbalife the following information concerning such customers: names, addresses, phone numbers, email addresses and copies of retail receipts (and/or in the case of Nutrition Club activities, a log of attendee visits inclusive of attendee names, dates of visits, contact information). I agree to maintain all such records for as long as necessary for the purposes for which it was collected, and as a long as required by law (but in no event less than two (2) years). I certify that I have provided my customers with the Privacy Notice located on the Retail Order Form, or similar notice which, at a minimum informs the customers that I may share their data with Herbalife.

My total personal retail sales value (£) for the month total: £

Please Print Name: _____

_____ Herbalife ID Number: _____

Signed: ___

_ Date: ___

Keep one copy of this form for your personal files. ©2023 Herbalife. All rights reserved.