


What should I know about being an Herbalife Nutrition Member?

<p>How can I participate?</p>	<p>As an Herbalife Nutrition Member, you may:</p> <ul style="list-style-type: none"> • Buy Herbalife Nutrition products at a discount for your own or household use. • Participate in the business opportunity by selling Herbalife Nutrition products to make a retail profit. • Participate in the business opportunity by recruiting others who want to consume or sell Herbalife Nutrition products. <p>The majority of Members join only to receive a discount on Herbalife Nutrition products and do not participate in the business. In 2021, as a result, the typical Member did not receive earnings from Herbalife Nutrition.</p>						
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • There are no required purchases other than the initial membership kit also known as the Herbalife Nutrition Member Pack - (SGD 45.20 excluding taxes) • Members enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife Nutrition business by working part-time and selling to people they know or people they meet as a way to make a little extra money. • There are no guarantees that you will earn money. Like all business people, some Members will succeed, while some will not. • Building a successful Herbalife Nutrition business takes skill, hard work, and time. 						
<p>How can I earn Money?</p>	<p>You can earn money by selling Herbalife Nutrition products that you buy at a discount. Your initial discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of approximately 50%. For example, the initial discount on Formula 1, Herbalife Nutrition's best-selling product is shown on the right:</p> <div data-bbox="1101 869 1576 1031" style="border: 1px solid #ccc; padding: 5px;">  <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Suggested Retail price</td> <td style="text-align: right; padding: 2px;">SGD 78.85</td> </tr> <tr> <td style="padding: 2px;">Member price <i>(with initial discount before shipping and taxes)</i></td> <td style="text-align: right; padding: 2px;">SGD 60.77</td> </tr> <tr> <td style="padding: 2px;">Potential profit</td> <td style="text-align: right; padding: 2px;">SGD 18.08</td> </tr> </table> </div> <ul style="list-style-type: none"> • If you buy at this initial discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes, you would make SGD 180.80 before expenses. • You can also earn money from the sales of people you sponsor. • You cannot earn money by only recruiting or only sponsoring someone. 	Suggested Retail price	SGD 78.85	Member price <i>(with initial discount before shipping and taxes)</i>	SGD 60.77	Potential profit	SGD 18.08
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<p>In addition to retail earnings, how much could I earn from sales by members I sponsor?</p>	<p>In 2021, there were 5,880 Members who had been Members for at least 1 (one) full year. In addition to any retail profit, 15% or 893 of them earned commissions or bonuses from the sales of Members that they sponsored. Here is what they earned, before expenses:</p> <table border="1" style="width: 100%; text-align: center; border-collapse: collapse;"> <tr> <td style="padding: 5px;">Members 1 Year + (893)</td> </tr> <tr> <td style="padding: 5px;">50% (about 447) earned more than SGD 532</td> </tr> <tr> <td style="padding: 5px;">Top 10% (about 90) earned more than SGD 11,799</td> </tr> </table>	Members 1 Year + (893)	50% (about 447) earned more than SGD 532	Top 10% (about 90) earned more than SGD 11,799			
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<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • You can cancel your membership at any time. If you are in your first 90 days, you can cancel and receive a full refund of your Herbalife Member Pack. • If you cancel your membership, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping. <p>Please contact (65) 6416 8448 for more information.</p>						