Key Information About Being an Herbalife Independent Distributor

How to join?

You join by buying an initial Distributorship kit – the Herbalife Distributor Pack (PHP 1,955). There is no other required purchase.

As a Distributor, you can

- Buy Herbalife products at a discount for your own or household use.
- Sell Herbalife products to customers to make a retail profit. An example is shown on the right:

Suggested Retail price	PHP 1681.00
Distributor price *(with initial discount before shipping and taxes)*	PHP 1304.25
Potential profit	**PHP 376.75**

- Recruit others who want to consume or sell Herbalife products and earn commissions and bonuses from Herbalife based on their activity.
- You **cannot** earn any money by only recruiting or only sponsoring someone.

Many Distributors in 2022 only benefitted from the discount on Herbalife products, either for their own use or to sell for a retail profit. As a result, the typical Distributor did not receive any commissions or bonuses from Herbalife on the sales of other Distributors.

How much can a Distributor earn in a typical month?

In 2022, there were 1,986,217 Distributors who had been Distributors for at least one full year. In a typical month, 388,518 Distributors received commissions or bonuses from Herbalife and Distributors typically earned in 9 out of 12 months. Here is what those Distributors made in a typical month before expenses, including what they were paid by Herbalife and an estimate of retail profit modeled on actual sales data from the United States:

50% earned more than PHP 7,914 ($146 USD) in a month
Top 10% earned more than PHP 73,379 ($1,353 USD) in a month
Top 1%* earned more than PHP 563,609 ($10,394 USD) in a month

There are no guarantees. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

*In 2022, the tenure of the top 1% typically ranged from 5 to 10 years.

What if it doesn't work?

- You can cancel your Distributorship at any time. If you are in your first 90 days, you can cancel and receive a full refund of your Herbalife Distributor Pack.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact (02) 8555-2828 or 09190592828 for more information.