


What should I know about being an Herbalife Nutrition Member?

<p>How can I participate?</p>	<p>As an Herbalife Nutrition Member, you may:</p> <ul style="list-style-type: none"> • Buy Herbalife Nutrition products at a discount for your own or household use. • Participate in the business opportunity by selling Herbalife Nutrition products to make a retail profit. • Participate in the business opportunity by recruiting others who want to consume or sell Herbalife Nutrition products. <p>The majority of Members join only to receive a discount on Herbalife Nutrition products and do not participate in the business. In 2021, as a result, the typical Member did not receive earnings from Herbalife Nutrition.</p>						
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • There are no required purchases other than the initial membership kit also known as the Herbalife Nutrition Member Pack - (AUD 68.90) • Members enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife Nutrition business by working part-time and selling to people they know or people they meet as a way to make a little extra money. • There are no guarantees that you will earn money. Like all business people, some Members will succeed, while some will not. • Building a successful Herbalife Nutrition business takes skill, hard work, and time. 						
<p>How can I earn Money?</p>	<p>You can earn money by selling Herbalife Nutrition products that you buy at a discount. Your initial discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of approximately 50%. For example, the initial discount on Formula 1, Herbalife Nutrition's best-selling product is shown on the right:</p> <div data-bbox="1128 871 1583 1029" style="border: 1px solid black; padding: 5px;">  <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Suggested Retail price</td> <td style="text-align: right; padding: 2px;">AUD \$68.90</td> </tr> <tr> <td style="padding: 2px;">Member price <i>(with initial discount before shipping and taxes)</i></td> <td style="text-align: right; padding: 2px;">AUD \$52.96</td> </tr> <tr> <td style="padding: 2px;">Potential profit</td> <td style="text-align: right; padding: 2px;">AUD \$15.94</td> </tr> </table> </div> <ul style="list-style-type: none"> • If you buy at this initial discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes, you would make AUD 159.40 before expenses. • You can also earn money from the sales of people you sponsor. • You cannot earn money by only recruiting or only sponsoring someone. 	Suggested Retail price	AUD \$68.90	Member price <i>(with initial discount before shipping and taxes)</i>	AUD \$52.96	Potential profit	AUD \$15.94
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Member price <i>(with initial discount before shipping and taxes)</i>	AUD \$52.96						
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<p>In addition to retail earnings, how much could I earn from sales by Members I sponsor?</p>	<p>In 2021, there were 18,476 Members who had been Members for at least 1 (one) full year. In addition to any retail profit, 16% or 2,877 of them earned commissions or bonuses from the sales of Members that they sponsored. Here is what they earned, before expenses:</p> <table border="1" data-bbox="402 1344 1023 1554" style="width: 100%; border-collapse: collapse; text-align: center;"> <tr> <td>Members 1 Year + (2,877)</td> </tr> <tr> <td>50% (about 1,439) earned more than AUD 480</td> </tr> <tr> <td>Top 10% (about 288) earned more than AUD 8,094</td> </tr> <tr> <td>Top 1% (about 29) earned more than AUD 203,133</td> </tr> </table> <p>In 2021, the tenure of the top 1% Members ranged from 6 to 39 years.</p>	Members 1 Year + (2,877)	50% (about 1,439) earned more than AUD 480	Top 10% (about 288) earned more than AUD 8,094	Top 1% (about 29) earned more than AUD 203,133		
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<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • You can cancel your Membership at any time. If you are in your first 90 days, you can cancel and receive a full refund of your Herbalife Nutrition Member Pack. • If you cancel your Membership, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping. <p>Please contact (02) 5104 3355 for more information.</p>						